

I _____, in cooperation with Rogers Dabbs Chevrolet agree to place a SOLD RETAIL ORDER request for a 2023 Chevrolet _____. By signing below, I fully acknowledge and comprehend that this process is a request, and if granted by GM, I am responsible for the agreed figures, terms, and conditions. I understand I must sign a build sheet confirming all options. I understand that certain options may take longer for GM approval due to worldwide part shortages. I understand when GM accepts this order, the true ETA of the vehicle is unknown and out of the dealership's control.

Orderable Vehicles and Deposits

Rogers Dabbs will take requests for all vehicles except for these models: Corvette of any model, Trailblazer, and Trax. Rogers Dabbs reserves the right to request a non-refundable deposit on configurations deemed "ambiguous" to our stocking patterns. Deposit amounts are 5% for vehicles with and MSRP below \$50,000.00 and 10% for vehicles with an MSRP above \$50,000.00. Deposits are due when GM accepts the order for production. All EV orders will require a minimum \$2000.00 nonrefundable deposit.

Pricing

Market value pricing will be used on the following models and trims: All Tahoe trims, Silverado trims 2LT and above, Traverse trims 1LZ and 2LZ, Camaro 1LZ and above, Blazer RS and Premier, all Silverado HD, all Express Vans, all Suburban trims, and all EV vehicles. Final pricing will be determined from the 30-day transactional data of the ordered vehicle when it's delivered to dealer. The greater value between the market pricing and MSRP will serve as the final sales prices. Any vehicle not listed above in market pricing will bear a price of MSRP if disclosed from GM.

Vehicle Rejection

I _____ understand if I become unresponsive to communication from dealership, do not take possession of my ordered vehicle within 7 calendar days of delivery, can't provide the funds to complete the transaction, or if I don't come to agreement on dealer arranged financing, my ordered vehicle will be considered rejected by me, _____.

Customer Printed Name

Customer Signature and Date

Manager Printed Name

Manager Signature and Date